flexera™

» CASE STUDY

Ensuring fast software delivery for a leading insurance provider

As an existing Flexera customer, what was the move to Flexera One like? What are the main benefits you're seeing as a result?

"The transition went very, very smoothly. It took less than a week from leaving on-premises FlexNet Manager Suite to move to Flexera One. Flexera One gives us a very clear picture about the licenses that we have, the compliance that we're facing, and if we're using more than we have procured from different vendors. It gives us a picture of where we're at any given time, and we're using it almost every month to show management that we need to procure certain products, in order to be compliant with the different vendors. It gives us security for where we are and where we want to go.

I'd also say that the SaaS solution [within Flexera One] gives us a lot of knowledge about areas that we've seen as some kind of a "black box" previously, which has enabled us now to see where we can optimize on the different vendors that we have. I think we have about 6 or 7 vendors up and running and we're planning to implement at least 5 more to get even better visibility about where these vendors are going with the products that we have."

» AT A GLANCE

This European insurance company has partnered with Flexera since 2011. Starting with FlexNet Manager Suite on premises, they recently moved to Flexera One.

We built the following case study around an interview with the **anonymous insurance company's** IT Asset Manager and gratefully attribute all quotes to that individual.

You could've explored other vendors instead of moving to Flexera One. Why did you stay with us?

"There were other solutions that we could've chosen, but Flexera was the one that we preferred. We had all the support that was needed to get our Flexera solution running smoothly. We've had different consultants from Flexera environments helping us. The collaboration with the Flexera organization has been very successful."

"

It gives us security for where we are and where we want to go"

» HIGHLIGHT

"There were other solutions that we could've chosen, but Flexera was the one that we preferred."

About Flexera

Flexera saves customers billions of dollars in wasted technology spend. A pioneer in Hybrid ITAM and FinOps, Flexera provides award-winning, data-oriented SaaS solutions for technology value optimization (TVO), enabling IT, finance, procurement and cloud teams to gain deep insights into cost optimization, compliance and risks for each business service. Flexera One solutions are built on a set of definitive customer, supplier and industry data, powered by Technopedia, that enables organizations to visualize their Enterprise Technology Blueprint™ in hybrid environments —from on-premises to SaaS to containers to cloud.

More than 50,000 customers subscribe to Flexera's technology value optimization solutions, delivered by 1,300+ team members worldwide. Learn more at **flexera.com**

» NEXT STEPS

Improve asset visibility and strengthen your compliance position with Flexera One

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