

# Helping State Governments Use Data Insights to Reduce IT Costs and Risks



## Smarter, data-driven decisions

State agencies and departments like yours face massive challenges, such as managing cybersecurity risk, rolling out digital government initiatives, migrating to the cloud while optimizing and consolidating IT infrastructures.

But now you can get the precise, accurate, comprehensive data-driven insights you need to transform your IT and make better decisions while reducing IT costs. And you do this in a way that allows your IT teams to get the up-to-date information they need quickly and easily.

Consistently named an industry leader by Gartner and Forrester, Flexera allows you to convert IT insights into action to save time and taxpayer dollars by:

- Governing, optimizing and enforcing software license compliance
- Producing clean, curated, normalized and enriched data to make planning, budgeting and justifying a more streamlined process
- Tracking IT procurement and maintenance contracts
- Identifying and managing vulnerabilities promptly and comprehensively, including assets past their end-of-life or that have common vulnerabilities and exposures
- Tackling cloud migration timelines proactively to reduce risk and optimize costs
- Rationalizing software and applications
- Controlling resource allocations and investments for software and hardware
- Optimizing your data center(s)
- Scheduling, tracking and maintaining current and accurate patch management
- Managing all your IT assets throughout their lifecycle

State government IT departments across the country are deploying Flexera for these benefits and the proven return on investment.

## Demonstrated value

More than one-third of state CIOs report they need more workers to manage their software. Flexera helps leaders reduce and realign the time their IT teams spend tracking and auditing software, allowing them to be more productive and focus on higher-priority tasks.

One large government customer used Flexera solutions to automatically aggregate, normalize and enrich large amounts of IT asset data within hours—a task that would otherwise require four full-time employees four years of work. Flexera solutions reduced time and resource requirements; they also helped one agency achieve an estimated three-year cost reduction of more than \$20 million. The savings came in seven areas: IT rationalization, IT security and vulnerability management, software reduction and asset management, taxonomy development and enrichment of data, open-source visibility and utilization and IT audit preparation.

## Solutions backed by industry analysts

Flexera is a recognized industry leader in software asset management (SAM) and IT visibility. We have consistently been named a leader by Gartner because of our category-leading, premium SAM solution, which features the broadest offering of software vendors.

### Proven ROI

Our customers consistently tell us that Flexera provides them proven ROI and value for the dollar over time. In one example, a customer achieved an ROI of more than 500% in five years, according to a 2019 study by Hobson & Company of Flexera customers.

A 2018 Forrester Consulting study found that a composite organization with 6,000 endpoints, 3,000 servers and a \$30 million annual software budget would see \$5.9 million in benefits after spending \$1.5 million, for an ROI of 302 percent with Flexera.

## Trusted in the Industry

Oracle, IBM and many other leading software vendors accept Flexera as a compliance tool for software audits due to the accuracy and completeness of Flexera's data.

## Meet state IT goals

State IT leaders are turning to Flexera to get data insight that helps reduce IT costs, mitigate risks and make better use of their teams' valuable time and energy.

### NEXT STEPS

Control the chaos  
of software licenses  
and reduce risk

[FIND OUT HOW](#)

### ABOUT FLEXERA

Flexera helps business leaders succeed at what once seemed impossible: getting full visibility into, and control of, their company's technology "black hole." From on-premises to the cloud, Flexera helps organizations unravel IT complexity and maximize business value from their technology investments. For more than 30 years, our 1300+ team members worldwide have been passionate about helping our more than 50,000 customers optimize IT to achieve their business outcomes. To learn more, visit [flexera.com](https://flexera.com)